

**PJSC "Higher Education Institution" INTERREGIONAL ACADEMY OF
PERSONNEL MANAGEMENT"**

Danube branch



SYLLABUS

of the academic discipline (selective)

BUSINESS LAW

Specialty **D3 Management**

Educational level: **First (bachelor's) level**

Educational program: **Management**

General information about the academic discipline

Name of the discipline	Business Law
Code and name of specialty	D3 Management
Level of higher education	First (bachelor's) level
Discipline status	Selective
Number of credits and hours	3 credits / 90 hours Lectures: 20 Seminars/practical classes: 14 Students' independent work : 56
Terms of study of the discipline	7 semester
Language of instruction	Ukrainian
Type of final control	Pass/fail (credit)

General information about the teacher. Contact information.

Fedoseyev Petro Mikhailovich	
Academic degree	PhD in Law
Position	Associate Professor of the Department of Law
Areas of scientific research	Civil law and civil procedural regulation of private law relations, judicial protection of civil rights and legitimate interests, drafting of procedural documents, legal regulation of intellectual property, legal foundations of managerial and entrepreneurial activity, labor law issues, modern national and international mechanisms for the protection of human rights and freedoms, formation of civil society values.
Links to the registers of identifiers for scientists	Google Scholar https://scholar.google.com/citations?user=CuX77VcAAAAJ&hl=ru ORCID: 0009-0004-9424-7430
Contact information:	
E-mail:	pravokafedrapf@gmail.com
Contact phone number	+38067-406-20-49
Instructor's portfolio on the website	https://izmail.maup.com.ua/assets/files/fedoseev-portfolio-a.pdf

Discipline's description.

The selective educational component "Business Law" is aimed at forming a systematic idea of the legal foundations of business functioning and the role of law in the process of managerial decision-making. The course is focused on combining legal knowledge with the practical needs of managerial activity and takes into account modern regulatory, economic and security challenges.

The content of the course covers the influence of the legal environment on strategic management decisions, the peculiarities of the regulatory policy of the state and the implementation of compliance practices in business, mechanisms for identifying and minimizing legal risks in the activities of the enterprise. Considerable attention is paid to the legal foundations of corporate security, protection of business assets, management and

commercialization of intellectual property objects as a key intangible resource of the enterprise.

A special place in the course is occupied by the contractual policy of the enterprise as a management tool, as well as the analysis of the types and grounds of civil, economic and administrative liability in the field of business. The course also reveals the legal foundations of foreign economic activity and international business transactions, taking into account the requirements of national and international legislation.

As a result of mastering the discipline, students acquire the ability to analyze the legal aspects of managerial decisions, assess legal risks, use legal tools to ensure the security of business and effectively protect its interests. The course is of an applied nature and is aimed at improving the legal culture of future managers and their readiness for responsible professional activity.

The subject of the discipline "Business Law" is legal relations that arise in the process of entrepreneurial and economic activities, as well as legal mechanisms for regulation, security and protection of business interests in the modern market environment.

The subject of the course covers the legal basis for the formation and implementation of management decisions, the regulatory influence of the state on the activities of business entities, compliance practices, legal risks and ways to minimize them, contractual relations in the field of business, legal support of corporate security, management and commercialization of intellectual property, as well as legal aspects of business responsibility and foreign economic activity.

The aim of the discipline of studying the educational component "Business Law" is to form in students of the specialty "Management" systematic knowledge of the legal foundations of business functioning, as well as to develop the ability to apply legal instruments in the process of making managerial decisions in order to ensure the legality, security and efficiency of entrepreneurial activity.

The objectives of the discipline are to form students' understanding of the role of law in the business management system and the influence of the legal environment on strategic and current managerial decision-making, to familiarize them with the mechanisms of state regulation of economic activity and the principles of compliance in business, to develop the ability to identify legal risks in the activities of the enterprise and apply legal instruments for their minimization, to form an idea of legal foundations of corporate security and protection of business assets, mastering the legal foundations of management and commercialization of intellectual property objects, acquisition of practical skills in the formation and analysis of the contractual policy of the enterprise as a management tool, as well as familiarization with the types, grounds and consequences of civil, economic and administrative liability in the field of business and with the basics of legal regulation of foreign economic activity and international business operations.

As a result of studying the selective educational component "Business Law", applicants must:

Know:

- the role and significance of law in the system of management and implementation of entrepreneurial activity;
- legal status of business entities, management bodies and officials of the enterprise;

- organizational and legal forms of business and features of their use in managerial practice;
- civil law and economic law mechanisms for regulating property and contractual relations;
- legal foundations of corporate security and protection of business assets, including intellectual property;
- types, grounds and legal consequences of civil, economic and administrative liability in the field of business;
- legal basis for foreign economic activity and international business transactions;
- judicial and out-of-court ways of resolving economic and managerial disputes.

Be able to:

- analyze the legal environment of business and take into account its impact on strategic and current management decisions;
- to apply the norms of civil, commercial and administrative law in the practice of management;
- determine the legal status of business entities and assess the powers of management bodies;
- to form and analyze the contractual policy of the enterprise;
- use legal tools for corporate governance, protection of business assets and intellectual property;
- assess the legal consequences of managerial decisions and the responsibility of the manager;
- apply judicial and alternative mechanisms for the protection of rights and legitimate interests in the field of economic activity.

Prerequisites for the discipline. The study of the educational component "Business Law" is based on the foundation laid during 2-6 semesters in the process of mastering the educational components "Jurisprudence", "Theory of Organizations", "Management", "Fundamentals of Entrepreneurial Activity", "Social Responsibility of Business", as well as other educational components of general and professional training, which forms students' understanding of economic processes, organizational structure of the enterprise, mechanisms of managerial decision-making and responsibility of business entities.

Post-requisites for the discipline. The results of the study of the educational component "Business Law", which is studied as an selective discipline in the penultimate semester of study, are used by applicants for higher education during pre-graduation practice and preparation of qualification work, in particular in the analysis of legal aspects of enterprises, assessment of legal risks of management decisions, formation of contractual policy and development of recommendations for ensuring the legality and security of business.

The acquired knowledge and skills are also applied in the professional activities of graduates in the specialty "Management" in the performance of managerial functions, interaction with counterparties and public authorities, ensuring corporate security, compliance with compliance requirements, protection of business assets and minimization of legal risks in the process of making strategic and current management decisions.

Content of the academic discipline

№	Topic name	Teaching Methods/Assessment Methods
Topic 1	Legal Environment of Business and Its Impact on Strategic Management Decisions	<p>Teaching methods:</p> <p>– the educational process is based on a combination of lectures and practical forms of education. Lectures are held in the format of review and problem lectures, as well as visualization lectures. Practical classes are implemented in the form of seminars-discussions, which include discussion of legal situations in the field of business functioning, analysis of regulatory legal acts, judicial practice;</p> <p>– interactive teaching methods are used to form applied and professional competencies, in particular, case study analysis, brainstorming, work in small groups, modeling situations, as well as performing individual and group tasks within the framework of independent work of students, aimed at assessing legal risks and choosing optimal legal solutions.</p> <p>Assessment methods</p> <p>Assessment is carried out according to the cumulative system and includes:</p> <ul style="list-style-type: none"> - current control: oral questioning, express testing, solving situational problems and defense of individual tasks; - modular control: written modular control work (MCR) after the completion of the content block; - Final control: test (written work with theoretical tasks).
Topic 2	Regulatory policy of the state in the field of business and compliance in business	
Topic 3	Legal risks in the activities of the enterprise and mechanisms for their minimization	
Topic 4	Legal Framework for Corporate Security and Business Asset Protection	
Topic 5	Intellectual Property as a Business Asset: Legal Management and Commercialization	
Topic 6	Contractual policy of the enterprise as a management tool	
Topic 7	Business liability: civil, commercial and administrative	
Topic 8	Legal Foundations of Foreign Economic Activity and International Business Transactions	
Topic 9	Alternative methods of resolving business disputes: mediation and arbitration	
Topic 10	Legal regulation of e-commerce and IT business	
Modular control work		
Test control form		

Technical Equipment and Software.

Material and technical support of the educational process in the discipline "Business Law" provides for the use of classrooms equipped with modern technical means of education, as well as access to library funds, including electronic information resources necessary for the processing of regulatory legal acts and educational and methodological materials.

Multimedia equipment is used to visualize educational material during lectures, practical and seminar classes, including personal computers, multimedia projectors and information display tools. Performance of practical and independent tasks, preparation for seminars, analysis of regulations and judicial practice are provided by access to the Internet, in particular through wireless Wi-Fi coverage, as well as the use of official electronic legal resources and educational platforms.

Forms and methods of assessment.

The system of assessment of applicants' knowledge includes current and final (semester) control.

Current assessment is carried out systematically during practical and seminar classes in order to check the level of assimilation of theoretical foundations, the formation of diagnostic and forecasting skills, as well as the ability to use specialized software for modeling and data analysis.

Forms of student participation in the educational process that are subject to ongoing control.

Students' participation in the educational process is realized through oral presentations, research presentations, reports based on the results of case studies, as well as active involvement in professional discussions and brainstorming. The written component of the work includes the performance of control and test tasks, the preparation of essays and notes based on the materials of lectures and independent study.

Methods of ongoing assessment include: The methodological toolkit of current control in the discipline "Business Law" combines oral and written forms of assessment and is aimed at checking the level of assimilation of theoretical knowledge and the formation of practical skills in the application of legal norms in managerial activities.

Oral control is carried out in the form of frontal and individual surveys, interviews, as well as active participation of higher education students in seminar discussions of legal aspects of managerial and economic situations.

Written types of work involve the performance of individual and group tasks, the preparation of short written answers, the analysis of regulations and judicial practice, the performance of situational (case) tasks, as well as the preparation of written justifications for managerial decisions, taking into account the requirements of the law.

Assessment is also carried out on the basis of observation of the educational activity of applicants when solving cases, checking the results of presentations of individual or group tasks, as well as conducting express testing using open and closed tasks.

Grading system and requirements.

Table of distribution of points received by students*

Topics	Ongoing knowledge assessment						Final control		Total points
	Seminar 1 (Topic 1.2)	Seminar 2 (Topic 3,4)	Seminar 3 (Topic 5)	Seminar 4 (Topic 6.7)	Seminar 5 (Topic 8.9)	Seminar 6 (Topic 10)	Module assessment task	Pass /Fail	
Work in a seminar class	6	6	6	6	6	6	20	20*	100
Independent work	4	4	4	4	4	4			

*The table contains information about the maximum points for each type of academic work of a higher education applicant.

Assessment Criteria and Procedure

Assessment of students' educational achievements is carried out in accordance with the current Regulations on Assessment in a Higher Education Institution.

Modular Assessment. Modular Assessment (MA) is carried out at the final lesson of the content module in the form of written testing.

When evaluating the unit test, the volume and correctness of the tasks are taken into account:

– the grade "excellent" (A) is given for the correct completion of all tasks (or more than 90% of all tasks);

– a grade of "good" (B) is given for the completion of 80% of all tasks;

– a grade of "good" (C) is given for the completion of 70% of all tasks;

– the grade "satisfactory" (D) is given for the correct completion of 60% of the proposed tasks;

– the grade "satisfactory" (E) is given if more than 50% of the proposed tasks are correctly completed;

– "Unsatisfactory" (FX) grade is given if less than 50% of the tasks are completed.

Failure to appear for the unit test - 0 points.

The above scores are converted into rating points as follows:

"A" - 18-20 points;

"B" - 16-17 points;

"C" - 14-15 points;

"D" - 12-13 points.

"E" - 10-11 points;

"FX" - less than 10 points.

The final semester assessment in the discipline "Business Law" is a mandatory form of assessment of students' learning outcomes. It is carried out within the terms determined by the curriculum and covers the amount of material determined by the course program.

The final assessment is carried out in the form of a test. A student who has completed all the necessary work is admitted to the semester assessment.

The final grade is given based on the student's learning outcomes during the semester. The student's assessment consists of points accumulated from the results of the current assessment and incentive points.

Students who have completed all the required tasks and received a score of 60 points or higher receive a grade corresponding to the grade received, without additional testing.

For students who have completed all the necessary tasks, but received a score below 60 points, as well as for those who want to improve their score (result), the teacher conducts the final work in the form of a test during the last scheduled lesson in the discipline in the academic semester.

Evaluation of Additional (Individual) Educational Activities

Additional (individual) types of educational activities include the participation of applicants in the work of scientific conferences, scientific circles of applicants and problem groups, preparation of publications, participation in All-Ukrainian Olympiads and competitions and International competitions, etc., in excess of the scope of tasks that are established by the relevant work program of the academic discipline.

By the decision of the department, students who participated in research work and performed certain types of additional (individual) types of educational activities can be awarded incentive (bonus) points for a certain educational component.

Assessment of independent work (Maximum — 4 points)

The total number of points received by a student for independent work is one of the components of academic success in the discipline. Independent work on each topic, according to the course program, is evaluated in the range from 0 to 4 points using standardized and generalized criteria for assessing knowledge.

Scale for evaluating the performance of independent work (individual tasks)

Maximum possible assessment of independent work (individual tasks)	Execution level			
	Excellent	Good	Satisfactory	Unsatisfactory
4	4	3	1-2	0

Forms of assessment include: current assessment of students' educational activities during practical (seminar) classes, in particular, checking the assimilation of theoretical material based on oral answers, participation in discussions, preparation of reports, messages and presentations.

Assessment also involves the performance of individual and group tasks, solving situational cases, preparing written works on topics of independent study, summarizing educational material and formulating conclusions.

Control of the level of assimilation of educational material is carried out by testing, performing written tests, as well as in the form of final control. The preparation of educational and scientific materials (abstracts, short reviews, etc.) is encouraged, which contributes to the development of skills for independent educational and professional activity.

To assess the learning outcomes of a higher education applicant during the semester, a 100-point, national and ECTS assessment scale is used.

Summary assessment scale: national and ECTS

Total points for all types of learning activities	ECTS assessment	National scale assessment	
		for exam, course project (work), internship	For pass/fail (credit)
90 – 100	A	excellent	pass
82 – 89	B	good	
75 – 81	C		
68 – 74	D	satisfactorily	
60 – 67	E		
35 – 59	FX	unsatisfactory with the possibility of reassembly	fail unsatisfactory with the possibility of retaking
0 – 34	F	unsatisfactory with mandatory re-study of the discipline	fail with mandatory re-study of the discipline

Discipline's Policy

Successful mastering of the educational component "Business Law" requires high self-discipline and a responsible attitude to the educational process from students. Mandatory conditions are regular attendance of lectures, seminars and practical classes,

active participation in classroom work, as well as timely and high-quality performance of all types of independent and control tasks provided for by the program. In case of missing classes or obtaining unsatisfactory results, the student is obliged to liquidate academic debt by working out the relevant topics.

An integral part of education is strict adherence to the norms of academic ethics and culture of behavior. The educational process is based on the principles of academic integrity, which involves the exclusive independent performance of all written works, reports and presentations. Any borrowings of thoughts or texts of other authors should be accompanied by correct references to primary sources. Within the course of the course, any manifestations of academic dishonesty are unacceptable, including plagiarism, self-plagiarism, fabrication and falsification of data, cheating, deception, bribery or biased evaluation.

Recommended sources of information

Regulatory legal acts:

1. Constitution of Ukraine: Law of Ukraine of 28.06.1996 No 254k/96-VR (from amendments and additions) URL: <https://zakon.rada.gov.ua/laws/show/254%D0%BA/96-%D0%B2%D1%80>
2. Civil Code of Ukraine : Law of Ukraine of 16.01.2003 No 435-IV (as amended). URL: <https://zakon.rada.gov.ua/laws/show/435-15>
3. Code of Ukraine on Bankruptcy Procedures : Law of Ukraine of 18.10.2018, No 2597-VIII (from amendments and additions). URL: <https://zakon.rada.gov.ua/laws/show/2597-19>
4. About business companies : Law of Ukraine of 19.09.1991 No 1576-XII (with amendments and additions). URL: <https://zakon.rada.gov.ua/laws/show/1576-12>
5. About Limited and Additional Liability Companies : Law of Ukraine of 06.02.2018, No 2275-VIII (as amended). URL: <https://zakon.rada.gov.ua/laws/show/2275-19>
6. About joint stock companies : Law of Ukraine of 17.09.2008 No 514-VI (as amended). URL: <https://zakon.rada.gov.ua/laws/show/514-17>
7. On State Registration of Legal Entities, Individual Entrepreneurs and Public Associations : Law of Ukraine of 15.05.2003 No 755-IV (as amended). URL: <https://zakon.rada.gov.ua/laws/show/755-15>
8. On the protection of economic competition : Law of Ukraine of 11.01.2001, No 2210-III (as amended). URL: <https://zakon.rada.gov.ua/laws/show/2210-14>
9. Code of Ukraine on Administrative Offenses : Law of Ukraine of 07.12.1984 No 8073-X (as amended). URL: <https://zakon.rada.gov.ua/laws/show/80731-10>
10. Criminal Code of Ukraine : Law of Ukraine of 05.04.2001 No 2341-III (from amendments and additions). URL: <https://zakon.rada.gov.ua/laws/show/2341-145>.
11. Civil Procedure Code of Ukraine : Law of Ukraine of 18.03.2004 No 1618-IV (from amendments and additions). URL: <https://zakon.rada.gov.ua/laws/show/1618-15>

Basic literature:

1. Vozniakovska K. A., Hoffman O. R., Zgama A. O., Dobrovolska V. V. Legal support of business: educational and methodological manual for applicants for higher education of all forms of education. Odesa, 2021. 135 p. (in Russian).
2. Garagonych O. V., Doroshenko L. M., Kologoyda O. V., Pozhodzhuk T. B. Corporate Law: Textbook. Kyiv: Yurinkom Inter, 2025. 668 p. (in Russian).

3. Fundamentals of entrepreneurial activity: textbook / edited by Doctor of Economics, prof. V. M. Marchenko. Kyiv: KPI. Igor Sikorsky. Polytechnic Publishing House, 2022. 515 p. (in Russian).
4. Corporate Law: Teaching. Manual. / for general. Ed. N.M. Protskiv, L.V. Vakaryuk. Chernivtsi: Chernivtsi. Nats. Univ. Y. Fedkovycha, 2024. 456 p. (in Russian).
5. Corporate Law: Textbook / Y.O. Gladio, V.M. Martyn, Yu.Y. Samagalska et al.; ed. by Prof. O.Y. Yavorska. Drohobych: Kolo, 2020. 650 p.
6. Levchenko Yu.G., Slobodian V.Ya., Zadnipryana-Korinna M.Yu., Slobodian N.Ya., Dankevych A.E. Legal regulation of economic activity: Study. Manual. Kyiv: NUFT, 2023. 290 p. (in Russian).
7. Lukyanova G. Y. Administrative Law of Ukraine: Textbook / Ostapenko O. I., Kovaliv M. V., Yesimov S. S., Hulak L. S., Lukyanova G. Yu., Tsvok M. S., Lviv: Lviv Polytechnic National University, 2021. 504 p. (in Russian).
8. Civil Law. Special Part: Teaching Aid. / Avramova O. E., Vakulovych E. V., Gorbenko A. S. et al.; ed. by Y. M. Zhornokyu, O. E. Kukhareva; Ministry of Internal Affairs of Ukraine, Kharkiv. National University of Internal Affairs. Kharkiv: KhNUIA, 2023. 420 p.

Additional literature:

1. Business Law and Intellectual Property: Lecture Notes / compiled by T. V. Malanchuk. Sumy: Sumy State University, 2019. 77 p. (in Russian).
2. Kovalyshyn O. R. Corporate Compliance: Legal Borrowing through the Practices of Business Entities. Actual Problems of the State and Law: Collection of Scientific Papers, Vol. 83 / Editors: G. I. Chanysheva (Editor-in-Chief) et al. Odesa: Helvetica, 2019. P. 69-76.
3. Kohut M.V., Sodoma R.I., Romaniv V.Ya., Fundamentals of security management in corporate organizations. Economy and society. Vyp. 63. 2024 p. 112–120
4. Corporate management in the system of economic security: a manual / Z. B. Zhivko, O. R. Svatyuk, M. I. Kopytko; ed. by Z. B. Zhivko. Lviv: LvSUUA, 2018. 456 p.
5. Ovsienko O. V. Compliance in Business Administration and its Role in Creating Effective Norms of Economic Behavior. *Economic space*. 2018. № 134. Pp. 173–185 (in Russian).
6. Meniv Y. O. Peculiarities of Legal Support of the Activities of Economic Organizations of Big Business in Ukraine: Monograph. Kharkiv: Pravo, 2021. 200 p.
7. Nalyvaiko L.R., Martsenyuk L.V. Minimization of legal risks of business entities as an important aspect of Ukraine's national security. *Herald of Zaporizhzhia National University. Jurisprudence* № 2. 2021. pp. 11–18
8. Fundamentals of patent science and intellectual property: educational and methodological manual for training applicants for higher education of the degree of Doctor of Philosophy / Dmytryshyn V.S. incl.; State Scientific Institution "Scientific and Practical Center of Preventive and Clinical Medicine" of the State Administration of Affairs. Kyiv, 2024. 504 p.
9. Tyshchenko V. F. Fundamentals of Foreign Economic Activity and Customs Business: Textbook / V. F. Tyshchenko, V. M. Ostapenko. Kharkiv: KhNEU named after S. Kuznets, 2022. 193 p.

10. Shved V.V., Omelchenko O.V., Taran O.A. Essence and features of entrepreneurial activity. *Scientific notes of TNU named after V.I. Vernadsky. Series: Economics and Management*. Volume 35(74). №1, 2024. pp. 27–34
11. Shevchenko V.S., Fursal L.V. Legal responsibility in economic activity. *Electronic scientific publication "Analytical and Comparative Law"*. Vol. 06, 2025. pp. 566–571

Information resources:

1. Official website of the Verkhovna Rada of Ukraine <https://www.rada.gov.ua/>
2. Official website of the Cabinet of Ministers of Ukraine <https://www.kmu.gov.ua/>
3. Official website of the Supreme Court
<https://supreme.court.gov.ua/supreme>
4. Unified State Register of Court Decisions <http://www.reyestr.court.gov.ua/>
5. National Library of Ukraine named after V. I. Vernadsky <http://www.nbuv.gov.ua>